## 245.7302-4

### 245.7302-4 Basis for sale.

- (a) *Unit price basis*—requires the offeror to state the bid price in terms of the quantity or weight generally applied in commercial sales of similar items.
- (b) Lot price basis—requires the offeror to submit a bid for the entire lot. Use the lot price basis of sale only when property cannot be sold by unit measure or the potential sales return is small.

# 245.7302-5 Mailing lists.

- (a) The plant clearance officer will ensure the contractor solicits a sufficient number of bidders to obtain adequate competition.
- (b) When large quantities of property, special commodities, or unusual geographic locations are involved, the plant clearance officer is encouraged to obtain additional listings from: Defense Reutilization and Marketing Service, Attn: DRMS-OCR, 74 North Washington Avenue, Battle Creek, MI 49017-3092.

# 245.7303 Formal bid procedures.

- (a) The contractor will use formal invitations for bid unless the plant clearance officer approves use of informal bid procedures.
- (b) The contractor shall solicit bids at least 15 calendar days before bid opening to allow adequate opportunity to inspect property and prepare bids.
- (c) For large sales, the contractor may use summary lists of items offered as bid sheets with detailed descriptions attached.
- (d) In addition to mailing or delivering notice of the proposed sale to prospective bidders, the contractor may, when the results are expected to justify the additional expense—
- (1) Display a notice of the proposed sale in appropriate public places.
- (2) Publish a sales notice in appropriate trade journals or magazines and local newspapers.
- (e) When the acquisition cost of the property to be sold at one time, in one place, is \$250,000 or more, the contractor shall send a notice of the proposed sale to: U.S. Department of Commerce, Commerce Business Daily, Sales Section, P.O. Box 5999, Chicago, IL 60680.

- (1) The contractor shall send the CBD notice at least 20 days before bid opening, or date of sale.
  - (2) CBD notices shall be-
- (i) Double spaced and in synopsis form suitable for printing;
- (ii) Transmitted by fastest mail available; and
- (iii) Contain the following information in the order listed:
- (A) Name and address of contractor issuing the invitation for bids;
- (B) Name or title, address, and telephone number of the official from whom copies of the sales offering and other information can be obtained;
- (C) Description of the property to be sold including, when desired, the total estimated acquisition cost;
- (D) The number of the invitation or sale:
- (E) The date of the sale or bid opening;
- (F) The type of sale, i.e., sealed bid, spot bid, auction; and
- (G) The location of the property.
- (f) The plant clearance officer or representative will witness the bid opening. Within two working days after bid opening, the contractor will submit to the plant clearance officer two copies of an abstract of all bids, signed by the witnessing Government representative.

## 245.7304 Informal bid procedures.

- (a) Upon approval of the plant clearance officer, the contractor may issue informal invitations to bid (orally, telephonically, or by other informal media), provided—
- (1) Maximum practical competition is maintained;
- (2) Sources solicited are recorded; and
- (3) Informal bids are confirmed in writing.
- (b) Bids by the contractor or its employees shall be submitted to the plant clearance officer prior to soliciting bids from other prospective bidders.

### 245.7305 Sale approval and award.

The plant clearance officer will-

- (1) Evaluate bids to establish that the sale price is fair and reasonable, taking into consideration—
- (i) Knowledge or tests of the market;
- (ii) Current published prices for the property: